

### DETAILS ABOUT THE COMPANY

Name of the Company	VIRTUALSOFT SYSTEMS LIMITED
ISIN	INE237C01016
Registered Address of the Company Telephone Nos. of the Company	S-101, PANCHSHEEL PARK, NEW DELHI-110017 PH-011-42701491
Correspondence Address of the Company Telephone Nos. of the Company	59, Okhla Industrial Estate Phase-III, NEW DELHI-110020 PH-011-42701491 Website: <a href="http://www.virtsoft.com">www.virtsoft.com</a>
Name of the Compliance Officer of the Company Telephone Nos. of the Compliance Officer Fax Nos. of the Compliance Officer E-mail of the Compliance Officer	Mukta Ahuja M-9711240807 <a href="mailto:Email-mukta@virtsoft.com">Email-mukta@virtsoft.com</a>
Name of the Company Secretary of the Company Telephone Nos. of the Company Secretary Fax Nos. of the Company Secretary E-mail of the Company Secretary	Mukta Ahuja M-9711240807 <a href="mailto:Email-mukta@virtsoft.com">Email-mukta@virtsoft.com</a>
Name of the Chairman / Executive Director of the Company	Gokul Naresh Tandan
Registrar and Transfer Agents of the Company Address of the Registrar and Transfer Agents	Mas Services Limited T-24,34, IIInd Floor, Okhla Industrial Area, New Delhi-110020 Ph-011- 26387281 Email <a href="mailto:sm@masserv.com">sm@masserv.com</a> <a href="http://www.masserv.com">http://www.masserv.com</a>
Business Segments	The Company has identified following Business segments as reportable segment: 1.
Business Summary	VirtualSoft - Co-creating, Integrating & Optimising World's best & most innovative roaming, communications & collaboration platforms, Apps and solutions to provide consumers and enterprises an unbeatable communication experience. Video Rich Broadband and 4G mobile networks – with 5G coming by the end of this decade - are revolutionizing the way we do business and run our lives. Virtual Soft through its vReach division offer outstanding digital broadband solutions. vReach use technology developed inhouse and by our best-of – breed global partners to the advantage of large enterprises, associations and media companies as well as their customers and consumers. Broadband network & application solutions offer you a convergence of voice, data and video that can be used for your business – by creating and leveraging business function

specific virtual events – both live & on-demand, ideally through an annual engagement contract with VirtualSoft.

A proprietary system called v Code guarantees clarity and seamless delivery of audio, video and multimedia files across both narrowband and broadband networks.

Virtual Soft has developed a world-class Enterprise Communication Platform called vReach that utilizes existing corporate computing and communications infrastructure to make real-time business meeting and events more cost-effective and convenient by reducing travel and extending reach to globally dispersed customers, partners, and co-workers over low and high bandwidth connections through a simple browser interface.

VirtualSoft's vReach division also offers Rich Media content creation and migration services using proprietary technology and business methods. It creates near video on-demand content synchronized with Power point slides and other interactive mechanisms for leading conference organizers like CII, FICCI, The Times of India Group, The Federation of Asian Advertising Associations, India Today; and for leading enterprises such as SAP, IBM, The World Bank and the Tata Group.

It has created over 10,000 hours of such content for over 500 different conferences and training events. This content is available in CD/DVD form as well as on knowledge on-demand servers accessible over the intranet and/or internet.

vReach has also created a Demand Generation Practice where it uses its own- and third-party platforms, in-house multi-media content development, social media – web and telemarketing to create customized channel training & development, sales enablement and customer engagement programs mainly for Business to Business brands, in the Technology space.

In the year under Review, we continued making progress on both the Digital Demand Generation and Telecom initiatives that were launched in the past few years

In Demand Generation, we continued to strengthen the strategic partnership for India and APAC with 6Connex Inc. ([www.6Connex.com](http://www.6Connex.com)) – a California based global leader in Virtual Experience & Virtual Destination based business solutions. Supplementing 6Connex's latest Version 7 Technology/ Platform with our own domain competence, technology, processes and goto market ecosystem, Virtual Soft is poised

launched a range of next generation Virtual Experience based events for demand generation, customer engagement, collaboration, learning and knowledge management. This will build on the work done in the past few years for brands like CNBC/ Web 18, Cisco, Oracle, and Intel – both at the India & APAC level.

The Telecom Division launched global roaming solutions and services under the “Roam1” brand ([www.roam1.com](http://www.roam1.com)), in FY 2010-11. The global roaming business portolio that was hived off into a subsidiary Roam 1 Telecom Ltd during FY 13-14, continued to make significant progress in terms of innovative and unique product introductions and plans as well gaining market share and acceptance – both from end – customers and channel partners.

Our key offerings in Roam 1 Telecom Ltd, are based on Global or Regional (e.g Europe) Single Sim Product or Platform, that contains multiple IMSI Profiles or local country specific numbers – anywhere from 3 to 12 in ONE SIM that provides low-cost Voice and data services when the subscriber travels overseas. This SIM provides Free Incoming in over 60 countries and provides low-cost Call Back to India. This is offered through both prepaid and post-paid plans. The billing is in real time and is visible instantly on the web which ensures that there is no room for over billing. The customer gets to retain the card and can publish the number as his permanent International Number on his business card and stationery etc. This way every time the customer goes abroad, he adds talk time on his card which makes repeat business very easy for us. The Global Single SIM Product is supported by a wide array of country and continent specific products and plans for voice and data.

VirtualSoft thus develops, integrates, optimises and deploys the technologies of the day to provide the infrastructure, application platforms, SIM cards and Apps needed for rich and enhanced communications & international roaming services for businesses and consumers – as well as for creating collaborative virtual business solutions for sales, customer engagement, training and knowledge management.

In the year under Review, with an intent to synergise the two divisions at a corporate level, the C2E3 Initiative was strengthened. C2E3 stands for Connect Communicate Engage Experientially and Cost – Effectively and provides a bridge for the Telecom & Roam 1 Division to collaborate with the Virtual Events and Demand Gen Division in technology & product development, marketing and large partner and account development. This will create unique cross developed

	<p>product offerings in the enhanced communications and collaboration space – including web and video conferencing, cloud telephony, Rich Communication Services (RCS) based platforms, connected device life-cycle management solutions and will facilitate more sales yield from our goto market partners and large enterprise accounts.</p> <p>With the foundation in Enterprise Broadband solutions, Telecom and Roaming Solutions and now the C2E2 Initiative – all of which are scaling up well, the Company now expects significant growth in both revenues and profitability in the years to come.</p>
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